

Regional Operations for U.S. Multimodal Logistics

OVERVIEW:

U.S. Multimodal Logistics provides premium intermodal logistics services to our clients. We are constantly monitoring industry challenges and adapting to provide capacity solutions for our customers. Through organic growth and acquisitions, we will continue to expand our services nationwide.

JOB SUMMARY

Collaborator that has a strong transportation background and is willing to be part of a growing team focused on driving long-term success. Regional Operations is a key part of U.S. Multimodal Logistics and requires an individual who is self-motivated and enjoys a fast-paced environment.

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Builds and maintains customer and vendor relationships to support the business
- Manages shipments based on routing, financial parameters, and key performance indicators
- Provides proactive communication internally and externally regarding delays or milestones
- Prospect leads, monitors transportation market conditions, and negotiates rates
- Quotes, builds, tracks, documents, and/or updates shipments timely and systematically to ensure optimal handoff for nighttime operations and accounting team
- Holds vendors accountable for cost, performance, and capacity commitments
- Manages daily, weekly, and monthly reporting and facilitates reviews with upper management
- Explores areas for improvement in workflow processes, technology, communication, and standard operating procedures internally and externally
- Hires and develops an Operations team to support the business

QUALIFICATION REQUIREMENTS

To perform this job successfully, an individual must be able to perform the essential duties and responsibilities satisfactorily. The requirements listed are representative of the knowledge, skills, and/or abilities required of the position. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

EDUCATION AND/OR EXPERIENCE

- High School or equivalent required. Bachelor's degree preferred.
- 1-3 years' logistics/customer service experience preferred
- Detail oriented with ability to manage multiple priorities while taking calculated risks
- Is Self-motivated, embraces change, and enjoys a fast-paced environment
- Excellent communication, verbal, and written skills
- Ability to accurately represent operational data in a Transportation Management System
- Basic understanding of vendor, customer, and company cash flow
- Proficient in business related software: Microsoft Excel, Word, PowerPoint, etc.

REPORTS TO: Director of Logistics

Travel may be required. Office located in Memphis, TN.